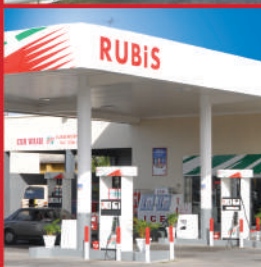


# RUBiS

*Energy Jamaica Limited*

DELIVERING PERFORMANCE  
YOU CAN TRUST



# **RUBiS** Delivers

- Robust Supply Chain and Distribution Network
- Advanced Fuel Technology
- Strong Health, Safety, Security and Environment (HSSE) Performance, Standards and Commitment to Sustainable Development





## **RUBiS Energy at a Glance**

RUBiS Energy Jamaica – offering unrivalled and proven expertise at your service

- Over 25 years' experience delivering energy solutions in Europe, Africa and the Caribbean
- RUBiS' innovative Ultra Tec fuels, lubricants, bulk chemicals and value-added diversified services, help to improve your operating efficiency whilst reducing costs
- Comprehensive customer portfolio
- Dedicated Caribbean team of professionals offering global fuel marketing expertise; ensuring knowledge, best practices and resources are deployed as required
- Proven experience in controlling fuel consumption across several industries through automated fuel management systems
- Operator of the only bulk import chemical storage facility in Jamaica
- RUBiS uses its own fuel storage facility to ensure a consistent, reliable and flexible supply of fuel - based on your demands
- RUBiS, the fastest growing, downstream, fuels-marketing brand in the Caribbean Region

# ULTRA Tec

Advanced Fuel Technology

RUBiS' high quality fuels delivering significant benefits for all:

- ▶ **Ultra Tec 90** (Premium Unleaded Gasoline)
- ▶ **Ultra Tec 87** (Unleaded Gasoline)
- ▶ **Ultra Tec ULSD** (Ultra Low Sulphur Diesel)
- ▶ **Ultra Tec Diesel**
- ▶ **Heavy Fuel Oil** (HFO)
- ▶ **Intermediate Fuel Oil** (IFO)





## RUBiS Energy for High Quality Fuels

RUBiS' range of high quality, heavy grade and Ultra Tec fuels provide both our commercial **and** industrial customers with fit-for-purpose solutions, meeting the precise needs of their fleet and equipment.

Our Ultra Tec range of fuels improves customers' operating efficiency, driving down costs while ensuring businesses remain successful and sustainable.

### BENEFITS OF Ultra Tec Fuels:

- **Improved Fuel Economy** – Saves you money
- **Better Performance** – Improves acceleration and restoration of lost power. Keeps combustion chamber clean and removes deposits for smoother, better engine performance
- **Environmentally Friendly** – Superior engine cleanliness by reducing unburned fuel and exhaust emissions
- **Longer Equipment Life** – Removal of deposits from the engine to keep vehicle running like new; provides protection against deterioration of fuel quality thereby keeping the engine in peak condition
- **Improved Lubrication** – Use of Ultra Low Sulphur Diesel (ULSD) fuel improves and protects the more fragile parts of diesel engines





## Industry Leading Expertise

RUBiS Energy has a dedicated team of experts both locally and regionally.

Our expertise spans a range of industrial sectors, including transportation, construction, power generation, hospitality, manufacturing and mining. Our team is always available to provide support and advice on any hydrocarbon-related logistical or technical requirement.

RUBiS successfully delivers tried and tested energy solutions to maximize performance and achieve greater operational efficiency.



## **LUBRICANTS, COOLANTS & BRAKE FLUIDS**

RUBiS supplies an extensive range of high quality lubricants, in keeping with the highest industrial standards. Our industrial lubricants meet the industry specifications of leading technical institutions and are endorsed by major equipment manufacturers (OEM) including WARTSILA and MAN B&W Diesel, for use in their vehicles/engines.

This ensures our flexibility in meeting your demands and business requirements as they evolve.

## Partnering with RUBiS

Partnering with RUBiS means we can help to reduce your operating costs and save time by eliminating the need to manage your own importation and all that entails.







*"RUBiS Energy supplies our manufacturing operations with fuels and bulk chemicals. Their high quality of service has never wavered and we are particularly appreciative of their reliability of supplies, which has helped us better manage our day-to-day operations and enabled us to optimize and control operations at the plant. We would like to thank the RUBiS Energy team for their consistently high standards and constant attention to our needs and concerns, particularly with regard to our demanding HSSE standards. We will continue to view RUBiS Energy as a partner in developing our business."*

Ms. Doreen Frankson  
Managing Director  
Edgechem Jamaica Limited



## CHEMICALS

RUBiS, the largest bulk chemicals and raw materials supplier in Jamaica, operates its own jetty terminal, privately owned bulk storage and blending facility, so you can rest assured that RUBiS can deliver a reliable supply, on demand.

We import a wide range of chemical products including solvents, urethanes and glycols, specially designed for manufacturing and serving key industrial sectors such as:

- Paints & Coatings
- Foam/Bedding
- Adhesives
- Automotive
- Cleaning & Sanitizing
- Cosmetics & Pharmaceuticals

# RUBiS CARD

*Your Trusted Business Partner!*



The **RUBiS Card** uses the latest technology to simplify vehicle fleet management and reduce administration - saving time and money by allowing Fleet Managers to control fuel expenses and reduce operating costs. Such savings result in more financial resources for companies to focus on critical business needs.



## SECURITY

The RUBiS Card provides the most secure payment platform for fueling in Jamaica. Our Cards use a 3 step verification process and are powered by Chip Technology; globally proven to increase data security and reduce fraud.

Combined with our RFID TAG, driver and vehicle verification is done for all transactions, we know: the **who, when, where and what**.



## CONTROL

Our web portal provides administrators with the tools to manage and customize their operations and fueling protocols.

The online portal offers a new and easy way to manage and optimize your fuel budget with a suite of reports and transactional specifics.



## CONVENIENCE

Our Card provides access to the entire RUBiS network of service stations and quality fuel in **“EVERY PARISH”** in Jamaica.

Make your operations more efficient by implementing journey management processes.



## SAVINGS

Instantly recognize up to 20% savings from lower operational costs and reduced losses due to fraud, which can be redirected to capital investment and other projects.

With the **RUBiS Card**, you are assured improved operational efficiencies, improved security and reduction in fraud.



## Supply & Distribution Excellence

“On time, in full and everywhere across the island...”

At RUBiS Energy, our priority is to maintain a constant, reliable product supply and ensure our customer sites are always “fully stocked”, whatever the situation, wherever the site. We have the track record and logistical capabilities.

RUBiS prides itself on its world class storage facilities for fuels, bulk chemicals and lubricants. In fact, RUBiS manages the only privately owned chemical and fuel storage facility on the island.

With our extensive network of fuel and chemicals supply trucks and depots across Jamaica; we maintain our reliability factor, even for remote locations. We own import terminals and piers and are dedicated to first class fuel shipping operations. We invest in proper storage and distribution facilities on our customers’ premises, ensuring consistent on-site supply.



# Health, Safety, Security and Environment

At RUBiS, we take Health, Safety, Security and Environment (HSSE) seriously. Safety, in particular, remains our top priority. We demand, facilitate and ensure strict adherence to RUBiS' rigorous global safety standards as well as meeting the prevailing local legislation. HSSE is fundamental to our business and for us, it is a non-negotiable factor.

HSSE is a crucial aspect of what we offer to customers – especially since many of our commercial and industrial customers are just as uncompromising about safety as RUBiS. As part of our customer value proposition, we offer HSSE training and guidance on delivery procedures as well as fire fighting and defensive driving courses.

*“ The transition to RUBiS Energy has been seamless for JAMAICA TOURS LIMITED (JTL), the largest transportation provider in Jamaica's Tourism Sector. Jamaica Tours Limited operates the largest fleet of Chinese Manufactured Yutong Coaches on the island and has found Rubis Energy's Ultra Low Sulphur Diesel to be very effective in our operations. The future of the Transport Sector is very exciting and with RUBiS Energy as a valued partner, we will strive to continue setting positive industry benchmarks in all aspects of our business activities together.”*

Noel “Sport” Sloley,  
VP. Sales & Marketing







## Our Social Responsibility

At RUBiS Energy, sustainability is key, both in terms of our business interests and the environmental and socio-economic climate in which we operate.

In keeping with this vision, we have launched our 'RUBiS Energized Activities and Cultural Habits' - **R.E.A.C.H Programme** – with a focus on forging meaningful relationships and implementing special community projects within our immediate surroundings.

This complements the RUBiS Mecenat Cultural Fund - **In Pulse Art Programme** – A visual platform and a skills development programme committed to helping young Jamaicans acquire skills and competences in the artistic field in order to empower them and bring professionalism in the field, and to provide the opportunity to obtain scholarships, and ultimately jobs in the Visual and Performing Arts domain.

We are also working to improve the environmental performance of our operations. Initiatives include, lowering our emissions to improve impact on biodiversity; and using less energy, water and other vital resources.



## Labour Day Projects

*“At RUBiS Energy, we actively seek to partner with companies who share our commitment to sustainable development, and to taking Jamaica forward; the right way to build the capacity and sustainable prosperity of the communities in which we operate.”*

**ALAIN CARREAU**  
CEO, RUBiS Energy Jamaica



## Partner With Us

Our vision at RUBiS Energy is to create Jamaica's most respected energy business...

### With our:

- Wide range of industry-leading Ultra Tec Fuels, lubricants and chemicals
- Flexible and reliable supply
- Unmatched technology leadership and technical expertise
- Uncompromising values and commitment to safety and ethical practices

...RUBiS Energy will always go the extra mile to provide our customers across Jamaica, with the best products and value in the market.

If you would like to reduce ***your cost of operations*** and optimize the use of our value added products in your business, contact us at: (876) 928-7301



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